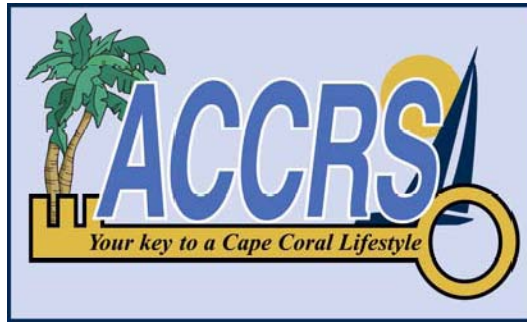


Cape Coral Association of REALTORS[®], Inc.



ACCRS Designation Accredited Cape Coral Residential Specialist Your Key to the Cape Coral Lifestyle

The Cape Coral Association of REALTORS[®] continues to offer the Accredited Cape Coral Residential Specialist Designation designed specifically for and available only to REALTORS[®].

REALTORS[®] may choose to further enhance their knowledge of Cape Coral and their expertise in selling the Cape Coral Life Style. This designation will distinguish REALTOR[®] graduates as being specialists, setting them apart from other agents attempting to sell or list property in the Cape.

The program consists of seven classes which REALTORS[®] need to complete during a maximum time frame of two years. The cost for the program is \$50—CCAR REALTOR[®] members and \$100—non-CCAR REALTOR[®] members, payable at the time of registration and is non-refundable. The registration fee will cover 5 required core class tuitions, class notebook, administrative costs, designation logo for marketing, a press release and a designation lapel pin. Additional marketing materials may be made available by the Association for use by ACCRS designation graduates.

A link to the dates and times for the segments will be posted at www.caperealtors.com under the “Documents” and “Links”. Classes need not be taken in any particular order, however attendance must be certified by the Association Executive or committee member in attendance. *Required and elective segments will be signified by the ACCRS logo.*

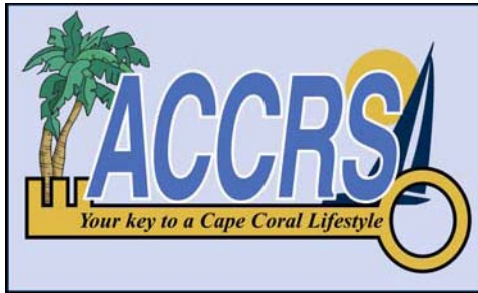
Required Core segments (5):

1. **1. History of Cape Coral—Cultural Park Museum**
2. **2. City of Cape Coral Code Enforcement**
3. **3. Everything You Need to Know About Selling Cape Coral**
4. **4. Cape Coral Economic Development, Planning/Zoning**
5. **5. CRA—Cape Coral Community Redevelopment Agency**

Elective classes. *Additional fees may apply.* Choose a minimum of two (2) classes:

Held in the CCAR Education Center unless otherwise noted. These courses are designated by the Education committee as ACCRS electives classes. Look for the ACCRS logo and be sure to sign up for these classes.

A minimum of two (2) years experience selling Cape Coral real estate is required to complete this designation. Candidates may be selling in the Cape while taking designation classes. The experience requirement may also be met with 18 completed Cape Coral real estate transactions. Students interested in this option should contact the Education committee with proof of completed transactions for consideration.



2012 REQUIRED COURSES (All 5 required during 2-year period)

- ___ Feb 7 City of Cape Coral Code Enforcement CCAR Education Center, 9:00-10:30AM
- ___ Mar 6 Cape Coral Planning & Zoning Old Police Headquarters, HR Training Room, 9:00-10:30 AM
- ___ Apr 10 History of Cape Coral Cultural Park Museum & Theater, 10:00-11:30 AM
- ___ Jun 5 Everything You Need to Know About Selling Cape Coral CCAR Education Center, 9:00 – 11:00 AM
- ___ Sep 11 CRA – Cape Coral Community Redevelopment Agency CCAR Education Center, 9:00-10:30 AM

2012 ELECTIVE COURSES (2 required during 2-year period)

- ___ Jan 10 L&L Cape Coral Waterways 11:30 AM – 1:00 PM
- ___ May 8 Taking the Fear out of Permitting Old Police Headquarters Training Room, 10:00 AM – 12:00 PM
- ___ Aug 7 L&L TRIM Updates with Ken Wilkinson 11:30 AM – 1:00 PM
- ___ Nov 13 CC Police Headquarter Tour 8:30 AM – 10:00 AM

Please place an (X) by the classes for which you would like to pre-register:

Name: _____ Total Due: _____
 Company : _____
 Address: _____ Zip: _____
 Phone: _____ Email: _____
 Payment by: _____ Check _____ Cash _____ Credit Card (MC/Visa) Card
 Number: _____ Expiration: _____ Card
 billing address if different than above: _____
 _____ Zip: _____

Total Due for ACCRS Designation Program CCAR Member: \$50.00; Non-CCAR Member: \$100.00