

Cape Coral Association of REALTORS[®], Inc.



ACCRS Designation Accredited Cape Coral Residential Specialist Your Key to the Cape Coral Lifestyle

The Cape Coral Association of REALTORS[®] continues to offer the Accredited Cape Coral Residential Specialist Designation designed specifically for and available only to REALTORS[®].

REALTORS[®] may choose to further enhance their knowledge of Cape Coral and their expertise in selling the Cape Coral Life Style. This designation will distinguish REALTOR[®] graduates as being specialists, setting them apart from other agents attempting to sell or list property in the Cape.

The program consists of seven classes which REALTORS[®] need to complete during a maximum time frame of two years. The cost for the program is \$50—CCAR REALTOR[®] members and \$100—non-CCAR REALTOR[®] members, payable at the time of registration and is non-refundable. The registration fee will cover 5 required core class tuitions, class notebook, administrative costs, designation logo for marketing, a press release and a designation lapel pin. Additional marketing materials may be made available by the Association for use by ACCRS designation graduates.

A link to the dates and times for the segments will be posted at www.caperealtors.com under the ACCRS Classes link. Classes need not be taken in any particular order, however attendance must be certified by the Association Executive or committee member in attendance. *Required and elective segments will be signified by the ACCRS logo.*

Required Core segments (5):

- 1. History of Cape Coral—Cultural Park Museum**
- 2. City of Cape Coral Code Enforcement**
- 3. Everything You Need to Know About Selling Cape Coral**
- 4. Cape Coral Economic Development, Planning/Zoning**
- 5. CRA—Cape Coral Community Redevelopment Agency**

Elective classes. *Additional fees may apply.* Choose a minimum of two (2) classes:

Held in the CCAR Education Center unless otherwise noted. These courses are designated by the Education committee as ACCRS electives classes. Look for the ACCRS logo and be sure to sign up for these classes.

A minimum of two (2) years experience selling Cape Coral real estate is required to complete this designation. Candidates may be selling in the Cape while taking designation classes.



2010 REQUIRED COURSES (All 5 required during 2-year period)

- ___ Feb 3 City of Cape Coral Code Enforcement
City Hall, Room 220A, 9:00-10:30 AM
- ___ Mar 3 History of Cape Coral
Cultural Park Museum & Theater, 9:00-10:30 AM
- ___ Jun 2 Cape Coral Economic Development, Planning/Zoning
City Hall, Room 220A, 9:00-10:30 AM
- ___ Jul 13 Everything You Need to Know About Selling Cape Coral
CCAR Education Center, 9:00 – 10:30 AM
- ___ Sep 8 CRA – Cape Coral Community Redevelopment Agency
CCAR Education Center, 9:00-10:30 AM

2010 ELECTIVE COURSES (2 required during 2-year period)

- ___ May ? TBA – Lunch ‘n Learn
- ___ Aug 10 Ken Wilkinson: Update on TRIM and Other Tax Issues – Lunch ‘n Learn
- ___ Oct ? TBA - Lunch ‘n Learn
- ___ Nov ? TBA – Lunch ‘n Learn

Please place an (X) by the classes for which you would like to pre-register:

Name: _____ Total Due: _____
 Company : _____
 Address: _____ Zip: _____
 Phone: _____ Email: _____
 Payment by: _____ Check _____ Cash _____ Credit Card (MC/Visa)
 Card Number: _____ Expiration: _____
 Card billing address if different than above: _____
 _____ Zip: _____

Total Due for ACCRS Designation Program
CCAR Member \$50.00 Non-CCAR member \$100.00